



It's our name . . . and our promise.

TODD W. WISHMAN
VICE PRESIDENT AND SENIOR LENDING OFFICER
COMMERCIAL BANKING SERVICES
PHONE - 515-245-2468
FAX - 515-245-5216
MOBILE - 515-314-4732
EMAIL - twishman@bankertrust.com

April 28, 2011

To Whom It May Concern:

The Waldinger Corporation is a highly valued client of Bankers Trust Company and we have provided banking services to them for approximately nine years. The management team at Bankers Trust Company has known the management of The Waldinger Corporation for over twenty years and we consider them to be very capable and of the highest integrity.

We extend credit accommodations, which have always been handled in an exemplary manner, and The Waldinger Corporation maintains a mid seven-figure deposit relationship with our Bank. We are pleased to recommend The Waldinger Corporation to you. Should you need a more detailed inquiry, feel free to fax a request to our Credit Inquiry area at (515) 245-2990 or call them directly at (515) 245-2973.

If you should have any questions or comments, please do not hesitate to contact me at (515) 245-2468.

Sincerely,

A handwritten signature in dark ink, appearing to read "TW", is positioned above the typed name.

Todd W. Wishman
Vice President and Senior Lending Officer
Commercial Banking Services

TWW:ls